

McNamee-Lamb & Associates is an Executive Search and Human Resource consulting organization with direct executive level experience in the Manufacturing and Distribution, Banking, Financial Services and Insurance, Consumer Products and not-for-profit sectors. We strive to provide outstanding, high quality service to our clients and candidates who we represent in the sourcing, screening and final selection process. We know the importance of getting the "right fit" for both clients and candidates to be engaged in a successful and prosperous relationship.

The Position: Purchasing Manager, Consumer & Commercial Products

The Position Location: Woodbridge

The Organization:

Our client is hard at work developing new technologies in a variety of areas that enhance the enjoyment of life, and at the same time aim to protect and preserve the environment. The various business units focus on a wide range of products including consumer electronics, batteries, home appliances, HVAC, LCD projection systems and solar cell panels to name a few.

They are a large global organization that offers a diverse, multicultural environment and opportunities to work with great people from all over the world. While they are a global company with more than 60,000 employees worldwide, employees often comment that the work environment has small-company feel.

The Role

The **Purchasing Manager** is part of a team responsible for developing, negotiating and managing purchasing spend and solid commercial relationships with their global suppliers within the Group of Companies on behalf of the operation in Canada. The role works with the Business Leaders and Merchandising to create strategic business and financial plans by product category for retail accounts and distributors. Successful candidates will know the consumer electronics & commercial markets and trends thoroughly and are fully capable of leading strategic purchasing initiatives encompassing, forecasting, inventory, sourcing and negotiation through collaboration with Head Office in Japan and the U.S.A. A proven Purchasing professional, this individual will demonstrate personal dedication, energy and values to produce solid performance and possesses strategic and tactical abilities to work across the organization and Supply Chain network. The role will influence rationalization and purchasing of products in the consumer electronics, commercial product divisions in Canada. Customers cover an array of well known retail and distributor accounts.

Key Duties and Responsibilities

- Manage spend and supplier relationships to deliver targeted product inventory levels ensuring on-time delivery
- Provide effective escalation support to resolve issues affecting sales operations and or supply chain
- Manage group suppliers and assure competitiveness and continuity of supply/inventory
- Collaborate and work with team of Sales, Product and divisional stakeholders to guide product purchasing for the Canadian market
- Evaluate and assure suppliers' performance targets for quality and service
- Ensure product cost, sales and inventory data is current, accurate and available to internal stakeholders. Guide development and standardization of supporting data, tools and processes

- Manage and support cost improvement programs through value engineering and supplier innovation
- Support Sales & Product management team with competitive quotes and standard cost updates, market forecasts and business intelligence. By Product, Retailer, Distributor, Inventory Turns etc
- Provide collaborative leadership and expertise to stakeholders as required as part of the Canadian and divisional leadership teams

Qualifications and Experience

- At least 7 years consumer and commercial electronics product purchasing experience within a global organization
- University Degree in business and CPP accreditation
- Strong verbal and written communications skills
- Organized, flexible and enjoys fast paced, service oriented environment
- Ability and desire to improve the status quo. I.E. continuous improvement mindset
- Strong Microsoft Office skills, ERP systems experience required (SAP preferred)
- Collaborative, analytical and ethical professional
- Fluently bilingual in **English and Japanese** is a definite asset

Compensation

A competitive base salary and bonus will be offered to the successful candidate.